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8	TAMALES AIVES PROPRIETAS	
Ì	SUPERIOR COURT OF THE STATE OF CALIFORNIA	
9	COUNTY OF LOS ANGELES, CENTRAL DISTRICT	
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	DOTCONNECTAFRICA TRUST,	CASE NO. BC607494
12	Plaintiff,	
13	,	Assigned for all purposes to Hon. Howard L. Halm
14	V.	DEFENDANT ICANN'S REPLY IN
15	INTERNET CORPORATION FOR ASSIGNED NAMES AND NUMBERS, et al.,	SUPPORT OF MOTION FOR PROTECTIVE ORDER
16 17	Defendant.	[Supplemental Declaration of Amanda Pushinsky Filed Concurrently Herewith]
18		RESERVATION ID: 171103264116
İ		DATE: December 13, 2017
19		TIME: 8:30 a.m. DEPT: 53
20		Complaint Filed: January 20, 2016
21 22	:	Bench Trial Date: February 28, 2018 Jury Trial Date: June 20, 2018
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REPLY IN SUPPORT OF MOTION FOR PROTECTIVE ORDER

I. INTRODUCTION

DCA's application for .AFRICA failed because it did not have the required support or non-objection of 60% of the African governments. The evidence now undisputedly demonstrates that this was true when DCA applied for .AFRICA in 2012; it was true when the Governmental Advisory Committee ("GAC") issued its consensus advice to stop DCA's application in 2013; it was true in 2015, when the IRP Panel placed DCA's application back into processing, thereby granting DCA yet another chance to obtain and demonstrate the required support; and it was true in 2016 when (given yet another chance) DCA did not submit to ICANN a single additional letter of support from an African government. Nothing ICANN — or the ICANN Board — did or did not do could have changed this outcome.

DCA has now spent the better part of five years attempting to obscure these facts with sweeping allegations of conspiracy and fraud – including against ICANN Board member Mike Silber, whose deposition it now seeks to take. DCA claims that it is seeking testimony regarding an alleged conflict of interest by Mr. Silber when he participated in the (unanimous) 2013 ICANN Board vote to accept the GAC's consensus advice against DCA's application. Yet, as ICANN's Motion for Protective Order ("Motion") and this Reply demonstrate, even if such a conflict existed – which it did not – that vote was essentially rendered moot when DCA prevailed in the IRP and DCA's application was returned to processing. DCA was given a second opportunity to meet the "60% requirement" and it failed. Period, end of story. The Board's vote did not result in the ultimate rejection of DCA's application, as that was the result of DCA's failure to meet the requirement, after prevailing in the IRP, that was absolutely essential to any application whose name consisted of a continent.

ICANN therefore seeks an order from this Court preventing the deposition from proceeding and relieving Mr. Silber of any obligation to produce documents.

- II. DCA'S OPPOSITION OFFERS NO BASIS TO SUPPORT THE BURDEN OF DEPOSING MR. SILBER.
 - A. The Sole Basis To Seek Mr. Silber's Deposition Is His Participation In The 2013 Board Vote.

Although DCA's Opposition asserts that Mr. Silber was involved in "a number of

decisions regarding .Africa," the Opposition makes clear that the sole basis for seeking Mr. Silber's deposition pertains to the 2013 Board vote. *See* Opp. at 9-12.

DCA's application passed all but one of the new gTLD application evaluations, the Geographic Names Review, which seeks to determine whether an applicant for a geographic string like .AFRICA has the support or non-objection of 60% of the governments in the geographic region that the string represents. Supplemental Declaration of Amanda Pushinsky ("Supp. Pushinsky Decl.") ¶ 4, Ex. A at ¶ 6. In 2013, both ZACR's and DCA's applications for .AFRICA moved into this Geographic Names Review evaluation. InterConnect Communications ("ICC"), an independent entity, evaluated the applicants' endorsement letters to determine whether either application had demonstrated sufficient governmental support or non-objection. *Id.* ¶ 5, Ex. B at ¶ 5. While ICANN employees were consulted during this process to ensure that the ICC was correctly interpreting Guidebook requirements, the ICANN Board itself played no part in this analysis, and no one at ICANN, including Mr. Silber or anyone on the Board, had any say in whether the applicants would pass the Geographic Names Review phase of the application process. *See, e.g., id.* ¶ 5, Ex. B at ¶ 15.

Thus, the <u>sole basis</u> for any assertion that Mr. Silber could provide testimony relevant to this case stems from the Board's 2013 vote to accept the GAC advice. And, as described below and in ICANN's Motion, that vote – including any conflict of interest that may or may not have been at issue in that vote – is 100% irrelevant to DCA's remaining causes of action.¹

B. The Board Vote Did Not Have Any Ultimate Impact On The Outcome Of DCA's .AFRICA Application.

DCA states that "[t]he issue ... [is] whether [Mr. Silber] should have been recused for his

The fact that Mr. Silber had no conflict of interest, and the Ombudsman's findings to that effect, are detailed in ICANN's Motion. See Mot. at 5, 8. As such, this Reply does not delve into the specifics of the Ombudsman's conflicts inquiry. It should be noted, however, that: (1) contrary to DCA's assertion, Mr. Silber was never a director of ZACR (Supp. Pushinsky Decl. ¶ 6, Ex. C at 230:10-13); and (2) Mr. Silber's Statement of Interest reflected both his position as Director and Treasurer of the .za Domain Name Authority, and the .za Domain Name Authority's arms-length operating agreement with Uniforum to operate the .za registry at the time the Ombudsman failed to find "any conflict of interest at all." See Declaration of Sophia Bekele Eshete in support of DCA's Opposition to Defendant ICANN's Motion for Protective Order, Ex. 7; Declaration of Amanda Pushinsky in Support of ICANN's Motion for Protective Order, Ex. B.

apparent conflict of interest." Opp. at 10:25-27. Even if Mr. Silber was conflicted at the time of the 2013 vote, which he was not, and even if that vote had not been unanimous (thus rendering Mr. Silber's vote immaterial) – indeed, even under the unlikely scenario that Mr. Silber was able to sway the entire Board's vote, such that had he recused himself the Board would not have accepted the GAC consensus advice – the vote *still* would have no relevance to DCA's claims. Either way, DCA still would have had to pass the governmental support or non-objection requirement, and it could not and did not do so.

As detailed in ICANN's Motion, at the time the Board voted to accept the GAC advice, DCA's and ZACR's applications were being reviewed by the ICC to determine whether the applicants had demonstrated the required governmental support or non-objection. Supp. Pushinsky Decl. ¶ 5, Ex. B at ¶ 11. Neither applicant had received any feedback on their endorsement letters when the Board voted to accept the GAC advice and DCA's application was halted. *Id.* When DCA prevailed in the IRP, and its application was put back into processing in 2015, DCA's application was processed exactly as it would have been in 2013: the ICC reviewed DCA's endorsement letters to determine whether those letters conformed to Guidebook requirements. *Id.* ¶ 5, Ex. B at ¶ 13. An examination of DCA's endorsement letters demonstrates that the outcome of the ICC's inquiry, and so the outcome of DCA's application for .AFRICA, was unaltered by the Board's vote.

DCA applied for .AFRICA with six endorsement letters: a 2008 letter from the United Nations Economic Commission for Africa ("UNECA"); a 2009 letter from the African Union Commission ("AUC"); three letters from individual African countries; and one letter from the South African Embassy in Washington, D.C. Supp. Pushinsky Decl. ¶ 4, Ex. A at ¶ 7. The individual letters were not sufficient to meet the 60% requirement, so DCA's application as submitted depended on either the UNECA or AUC letter to meet this requirement. *Id.* ¶ 5, Ex. B at ¶ 5. It is undisputed that the 2008 UNECA letter was written before the Guidebook's requirements for such letters were drafted. Accordingly, it is no surprise that the UNECA letter did not conform to the Guidebook's requirements, resulting in the ICC issuing clarifying questions to DCA regarding this letter. However, UNECA has made it abundantly clear that it

never intended its letter to support DCA's application for .AFRICA. Supp. Pushinsky Decl. ¶ 7, Ex. D²; see also id. ¶ 4, Ex. A at ¶ 9. DCA would not have been able to obtain an updated letter from UNECA, either in 2013 or when its application was returned to processing in 2015.

As to the AUC letter, it too was written before the Guidebook's requirements for such letters were established. Moreover, in 2010 the AUC withdrew the letter, and in 2011 the AUC publicly announced its support for ZACR's application. Supp. Pushinsky Decl. ¶ 5, Ex. B at ¶ 7; id. ¶ 8, Ex. E. As such, DCA would have had to obtain an updated, conforming letter from the AUC – and would have been unable to do so, in 2013 or in 2015. Indeed, when DCA's application was returned to processing in 2015, and the ICC asked DCA for updated letters from UNECA and the AUC, DCA admitted in deposition that it *did not even try* to obtain these letters. Supp. Pushinsky Decl. ¶ 9, Ex. F at 174:5-8. DCA has not and, as demonstrated above, cannot claim that it would have been able to do so in 2013.³

DCA is once again attempting to obscure these basic facts by alleging that Mr. Silber's alleged conflict of interest somehow swayed, or "tainted," a vote that at bottom has no bearing on the facts of this case. DCA's Opposition contains multiple other allegations that similarly cite irrelevant or innocuous events spun to appear to be nefarious. For example:

- DCA's Opposition repeatedly asserts that the Board accepted the GAC's "flawed advice." See Opp. at 1:5, 1:9, 7:25, 10:17, 10:22, 11:2, 11:3. However, there is absolutely no evidence the GAC advice itself was flawed. Rather, the IRP Panel found that ICANN failed to follow its Bylaws by failing to further investigate the GAC advice before accepting it.
- DCA also repeats the argument that ICANN violated its rules and procedures by

² Notably, this letter was sent to the AUC and to Ms. Bekele (but not to ICANN) before DCA's application was re-reviewed by the ICC in 2015 following the IRP. Nonetheless, in response to the ICC's requests for updated letters, DCA continued to insist that the 2008 UNECA letter was a valid endorsement.

³ By contrast, ZACR applied with 41 endorsement letters, including several from the AUC. Supp. Pushinsky Decl. ¶ 4, Ex. A at ¶ 7. The ICC found that all of these letters failed to meet Guidebook requirements. However, because the AUC did, in fact, support ZACR's application, ZACR was able to obtain an updated letter from the AUC that conformed to the Guidebook requirements. With this letter, ZACR passed Geographic Names Review. This outcome, too, would have been the same even if DCA's application had proceeded through processing in 2013.

allowing ZACR to file a regular application, rather than a community application — even though it has been established beyond dispute that the basis for DCA's assertion that ZACR should have filed a community application is the AUC's statement in a 2011 Communiqué that ZACR was applying "on behalf of the African community," and ZACR's participation in a RFP process to obtain the AUC's endorsement — a process in which DCA was invited to participate. Supp. Pushinsky Decl. ¶ 9, Ex. F at 47:15-49:23; 52:2-11.

- DCA asserts that the Board rejected DCA's application a second time after the IRP decision (Opp. at 8:11-12); in fact, the ICC, not the Board, determined that DCA's application failed the Geographic Names Review phase of the new gTLD evaluation application process. Supp. Pushinsky Decl. ¶ 5, Ex. B at ¶ 15.
- DCA references a 2016 statement by Mr. Silber promising that the current litigation will not interfere with any party's rights. Opp. at 5. But such a comment in no way suggests a conflict of interest. Rather, the statement indicates ICANN will proceed as prescribed by the Guidebook, demonstrates a commitment to ICANN's processes, and emphasizes equal treatment for all parties. DCA's presumption made without citing any basis that Mr. Silber intended to only reference preserving the rights of "AUC, ZACR, and ICANN" is completely unfounded.
- Similarly, DCA references a comment made by the AUC at the March 9, 2016

 Marrakech meeting. Opp. at 5. However, this comment was not even made by

 Mr. Silber, or anyone at ICANN. Moreover, both this and the above comment

 were made three years after the 2013 vote, which as described above is the only

 basis for DCA's assertion that Mr. Silber's testimony is relevant to this case.

This is by no means an exhaustive list of examples of assertions DCA has made with little to no basis in or regard for the truth, assertions made for the purpose of obscuring the fact that DCA's application for .AFRICA never would have succeeded. *Even if true* – none of it actually impacted DCA's application for .AFRICA. DCA's application failed because it was unable to

obtain and demonstrate the required support or non-objection of 60% of African governments. The 2013 Board vote, and any testimony that could be provided by Mr. Silber regarding that vote, is completely irrelevant to DCA's claims.

III. MR. SILBER SHOULD BE RELIEVED OF ANY OBLIGATION TO PRODUCE DOCUMENTS.

DCA's Opposition makes clear that each of the document requests contained in the Deposition Notice are entirely duplicative and cumulative of requests DCA has already propounded on ICANN. As discussed in ICANN's Motion, all but three document requests are explicitly encompassed by document requests previously propounded on ICANN. For the three outstanding requests that could conceivably fall outside prior document requests, DCA makes clear in its Opposition that these requests are also duplicative of prior requests for production. DCA explained that these three requests are "relevant to the decision to deny DCA's application" because "ICANN has continually argued that DCA lacked the requisite 60% governmental support in order for its application to succeed. Those requests go directly to that defense." Yet, DCA fails to acknowledge that it has already requested and ICANN has already produced all documents and communications pertaining to DCA's .AFRICA application, which necessarily includes any documents pertaining to DCA's failure to secure the required 60% governmental support or non-objection.

Indeed, Mr. Silber was a custodian for whom ICANN reviewed, collected, and produced responsive, non-privileged documents. ICANN completed its production of responsive documents on November 29, 2017, rebutting any argument by DCA that ICANN has yet to produce responsive documents. Supp. Pushinsky Decl. ¶ 3. The appropriate party from whom to request such documents was ICANN, which DCA already has done. Mr. Silber should be relieved of any obligation to replicate a process ICANN already has performed for the sole purpose of responding to DCA's admittedly cumulative and duplicative requests.

IV. CONCLUSION For the foregoing reasons, ICANN respectfully requests that the Court grant ICANN's motion for a protective order preventing the deposition of Mr. Silber from proceeding as noticed and relieving Mr. Silber of any obligation to produce documents. Dated: December 6, 2017 Jones Day Attorney for Defendant INTERNET CORPORATION FOR ASSIGNED NAMES AND NUMBERS NAI-1503242752

PROOF OF SERVICE

I, Deborah Futrowsky, declare:

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I am a citizen of the United States and employed in Los Angeles County, California. I am over the age of eighteen years and not a party to the within-entitled action. My business address is 555 South Flower Street, Fiftieth Floor, Los Angeles, California 90071.2300. On December 6, 2017, I served a copy of the within document(s):

DEFENDANT ICANN'S REPLY IN SUPPORT OF MOTION FOR PROTECTIVE ORDER

- by placing the document(s) listed above in a sealed envelope with postage thereon fully prepaid, in the United States mail at Los Angeles, California addressed as set forth below.
- by placing the document(s) listed above in a sealed Federal Express envelope and affixing a pre-paid air bill, and causing the envelope to be delivered to a Delivery Service agent for delivery.
- by personally delivering the document(s) listed above to the person(s) at the address(es) set forth below as noted.
- by transmitting via e-mail or electronic transmission the document(s) listed above to the person(s) at the e-mail address(es) set forth below.

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VIA EMAIL ONLY

I declare that I am employed in the office of a member of the bar of this court at whose direction the service was made.

Executed on December 6, 2017, at Los Angeles, California

Deborah Futrowsky

NAI-1502739558v1

EMAIL

Proof of Service